



City of Naples

FINANCE DEPARTMENT
PURCHASING DIVISION

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Request for Written Quote

Quote # 014-13

Fertilizer Purchase and Delivery

OVERVIEW: This quote is to seek a contractor to provide all labor, equipment, and supervision necessary to perform the work described below. If the contractor's work becomes unsatisfactory, the contractor shall be notified, requiring corrective action.

SCOPE OF WORK: The work specified consists of furnishing and delivering various mixes of fertilizer in fifty (50) pound bags. Purchasers of fertilizer and its delivery will be various City of Naples Departments and will be in accordance with the specifications and subject to the terms and conditions of the Contract.

LOCATION OF WORK: Various locations within the City of Naples, FL.

SCHEDULE: This is an annual contract. The project shall be ongoing without a specified completion date; however the selected contractor is expected to complete work at an acceptable pace to the City. The City requires the contractor to maintain a safe and clean work site. The City will issue a stop work notice for non compliance.

SPECIAL CONDITIONS:

- 1) Price: The price will remain firm for the contract period.
- 2) Notice to Bidders: Each bidder, before submitting a bid, shall become fully informed as to the extent and character of the work required and should be licensed, if applicable. No consideration will be granted for any alleged misunderstanding of the material to be furnished or work to be done. It is understood the submission of a bid is an agreement with all of the items and conditions referred to herein.
- 3) Insurance: Proof of insurance shall be provided by the successful contractor prior to the start of work.

FERTILIZER PURCHASE AND DELIVERY

- A. The Bidder shall provide to the requesting Department in City of Naples, fertilizer in fifty (50) pound bags to specific designated locations. Prior to delivery the Bidder will be notified of the type and quantity of fertilizer required. Delivery and off-loading coordination is required.

- B. The City of Naples will require deliveries of Ammonium Nitrate to the following locations:
 - 1) Parks & Parkways Division @ 270 Riverside Circle
 - 2) Fleischmann Park @ 1300 Fleischmann Boulevard
 - 3) Cambier Park @ 755 8th Avenue South

SOIL SAMPLING ANALYSIS

The Bidder shall provide, upon request, on site soil and disease sampling and analysis at no cost to the City. A 24-hour response from time of request is required. Athletic Field testing shall be monthly. Custom blended fertilizer may be required based upon soil sample or disease analysis.

FERTILIZER MIX EXHIBITS AND EVALUATION

The list of Exhibits "1 through 19" included in this document specify the mix of turf, palm, plant and bloomer fertilizer required. Should a vendor not be able to supply the exact blends as specified in the Exhibits, they shall identify the Exhibit with an asterisk (*) and submit a separate Blend Tag/Product Label, which would illustrate all elements in their particular blend that would closely conform to percentages (%) as indicated in the Exhibit. Prior to award of this Contract, an evaluation will be made by the City regarding both the exact blends and specified Unit Price(s) with the substituted Blend Tag/Products Label and Unit Price(s) submitted. No substitutes may have more than 2% available Phosphate.

MEASUREMENT AND PAYMENT:

- A. Measurement shall be the total number of bags delivered and at Unit Price specified and accepted by the requesting department in City of Naples.

- B. Payment for the quantities as specified above shall be at the Contract Unit Prices. Such payment shall be full compensation for furnishing all labor, equipment, material and services necessary for the purchase and delivery of various mixes of fertilizer in fifty (50) pound bags to City of Naples.

BILLING

Upon execution of the Contract and delivery of the fertilizer, payment requests shall be submitted to the Parks/Parkways Superintendent or designee or the requesting Department Representative by the Contractor/Vendor for goods delivered. Invoices shall not reflect sales tax. After review and approval, the invoice will be transmitted to the Finance Department for payment. City of Naples reserves the right to withhold and/or reduce an appropriate amount of any payments for fertilizer not received.

QUANTITIES

The quantities listed in the Contract Proposal are approximate and are for the purpose of bid evaluation. The City reserves the right to order such quantities as may be required during said period, but does not guarantee any minimum or maximum to be ordered during the period specified.

AWARD

- A. Award of bid shall be made to the lowest, qualified and responsive bidder(s). The City reserves the right to award this contract through an approach which best serves the interests of the City; i.e., all or nothing to a single vendor or item-by-item based on lowest unit prices.

- B. The Bidder shall offer a fixed price for each fertilizer mix. If fertilizer is unavailable as per Exhibit, Bidder shall submit Blend Tag/Product Label to the Purchasing Manager or their designee at the time of the opening for evaluation purposes. All Blend Tag/Product Labels submitted for evaluation purposes must be labeled with the bidder's name, bid number, and item number. Where non-compliance to this requirement is noted, said item(s) will be considered unidentifiable, and not eligible for evaluation purposes.

Terms of Contract

The resulting contract shall be for a one-time purchase.

BID PRICES

All bid prices shall include delivery and off-loading.

TERMINATION

The City may terminate this Agreement for convenience with a seven (7) day written notice.

SPECIFICATIONS ARE LISTED IN ITEMS BELOW

ITEM #1

8-2-12 FERTILIZER

Total Nitrogen*		8.0000%
	1.85% Nitrate Nitrogen	
	2.85 Ammoniacal Nitrogen	
	3.30 And/Or Urea Nitrogen	
Available Phosphorous as P2O5		2.0000%
Soluble Potassium as K2O**		12.0000%
Chlorine, not more than:		2.0000%
Derived from: polymer coat potassium nitrate, ammonium sulfate, ammoniated phosphate, polymer sulfur coated urea, sulfate of potash, sulfate of potash-magnesia		
	* 4% Slowly Available Nitrogen	
	**6% Slowly Available Potassium	
Secondary & Micro Plant Foods:		
Total magnesium as MG		4.0000%
Water soluble magnesium as MG		4.0000%
Total soluble manganese as MN		2.0000%
Water soluble copper as CU		0.0500%
Iron as FE (Chelated)		0.3000%
Water Soluble Zinc as ZN		0.2000%
Boron as B		0.0700%
Sulfur as S (Free)		8.4100%
Sulfur as S (Combined)		10.3300%
Derived from: sulfate of potash-magnesia, manganese sulfate, copper sulfate, magnesium sulfate, iron EDTA, Iron HEDTA, zinc sulfate, sodium borate, sulfur.		
50% slow release nitrogen per guaranteed analysis label		

ITEM #2

15-1-15 FERTILIZER

Total Nitrogen	15.0000%
0.0000% Nitrate Nitrogen	
7.5000% ammoniacal Nitrogen	
7.5000% Water soluble Nitrogen, (and/or Urea Nitrogen)	
0.0000% Other water soluble nitrogen	
0.0000% Water Insoluble Nitrogen	
Available Phosphorous (P205)	1.0000%
Soluble Potassium (K20)	15.0000%
Chlorine not more than:	11.0000%
Derived from: polymer coated sulphur coated urea, muriate of potash ammoniated phosphate, sulphate of ammonia, sulphate of potash-magnesia	
Secondary Plant foods	
Magnesium, as soluble magnesium	1.7200%
Manganese, as soluble manganese	1.7400%
Total Iron	2.0000%
Zinc, as soluble zinc	0.0800%
Derived from: sulfate of potash-magnesia, Manganous Sulfate, Zinc Sulfate, Iron Oxide	
50% slow release nitrogen per guaranteed analysis label.	

ITEM #3

8-2-10 FERTILIZER

Total Nitrogen	8.0000%
0.0000% Nitrate Nitrogen	
2.0000% ammoniacal Nitrogen	
6.0000% Water soluble Nitrogen	
0.0000% Urea nitrogen	
0.0000% Other water soluble nitrogen	
0.0000% Water Insoluble Nitrogen	
Available Phosphorous (P205)	2.0000%
Soluble Potassium (K20)	10.0000%
Chlorine not more than:	2.0000%
Derived from: polymer coated sulphur coated urea, polymer coated urea, ammoniated phosphate, sulphate of ammonia, sulphate of potash	
50% slow release nitrogen per guaranteed analysis label	

ITEM #4

0-0-50 FERTILIZER
GUARANTEED ANALYSIS

SOLUBLE POTASH (K20).....	50.00%
SULFUR(S) Total.....	18.00%
18.00% Combined Sulfur(s)	
DERIVED FROM: Sulfate of Potash	
CHLORINE (Cl) Max.....	2.00%

ITEM #5

0-0-20 FERTILIZER GUARANTEED ANALYSIS	
SOLUBLE POTASH (K20).....	20.00%
MAGNESIUM (MG) TOTAL.....	10.00%
10.00% Water Soluble Magnesium (Mg)	
SULFUR(S) Total.....	21.00%
21.00% Combined Sulfur(s)	
DERIVED FROM: Sulfate of Potash-Magnesia	
CHLORINE (Cl) Max.....	2.00%

ITEM #6

19-0-19 FERTILIZER	
Total Nitrogen	19.0000%
19.0000% Urea Nitrogen	
Soluble Potash (K20)	19.0000%
Sulfur (S)	16.5000%
9.7000% Free Sulfur (S)	
6.8000% Combined Sulfur (S)	
Iron (Fe)	1.0000%
0.01% Water soluble Iron (Fe)	
Derived from: polymer coated sulfur coated urea, Sulfate of potash, Iron sucrate	
Chlorine (Cl)Max	2.0000%
50% slow release nitrogen per guaranteed analysis label.	

ITEM #7

18-0-18 FERTILIZER

Total Nitrogen	18.0000%
18.000% Urea Nitrogen	
Soluble Potash (K20)	18.0000%
Sulfur (S)	10.5000%
13.8500% Free Sulfur (S)	
6.6500% Combined Sulfur (S)	
Iron (Fe)	1.2000%
0.01% Water soluble Iron (Fe)	
Manganese (Mn)	0.6000%
Derived from: polymer coated sulfur coated urea, Sulfate of potash, Iron oxide, Manganese oxide	
Chlorine (Cl)Max	2.0000%
50% slow release nitrogen per guaranteed analysis label.	

ITEM #8

21-0-0 FERTILIZER

Total Nitrogen	21.0000%
0.0000% Nitrate Nitrogen	
21.000% Ammoniacal Nitrogen	
0.0000% Water Soluble Nitrogen	
0.0000% Urea Nitrogen	
0.0000% Water Insoluble Nitrogen	
Available Phosphorous (P205)	0.0000%
Soluble Potassium (K20)	0.0000%
Chlorine not more than:	2.0000%
Derived from: Sulphate of Ammonia	

ITEM #9

20-2-10 FERTILIZER

Total Nitrogen	20.0000%
0.0000% Nitrate Nitrogen	
6.0000% Ammoniacal Nitrogen	
0.0000% Water soluble Nitrogen	
14.000% (And/or Urea Nitrogen)	
0.0000% Water Insoluble Nitrogen	
Available Phosphorous (P205)	2.0000%
Soluble Potassium (K20)	10.0000%
Chlorine not more than:	6.0500%
Derived from: sulphate of ammonia, ammoniated phosphate, polymer	
Coated urea, muirate of potash, sul of potash magnesium	
Secondary and Micro Plant foods:	
Total Magnesium, as magnesium	2.0000%
Water Soluble Magnesium, as Mg	2.0000%
Water Soluble Manganese, as Mn	1.0000%
Water Soluble Iron, as Fe	3.5000%
Calcium, as Ca	1.4000%
Derived from: iron sucrate, manganese sucrate	

ITEM #10

15-0-15 FERTILIZER w/ 0.67 Oxidiazon

Total Nitrogen	15.0000%
0.0000% Nitrate Nitrogen	
8.0000% Ammoniacal Nitrogen	
7.0000% Water soluble Nitrogen	
0.0000% (And/or Urea Nitrogen)	
0.0000% Water Insoluble Nitrogen	
Available Phosphorous (P205)	0.0000%
Soluble Potassium (K20)	15.0000%
Derived from: polymer coated urea, ammonium	
Sulfate, muriate of potash	
Secondary and Micro Plant foods:	
Water Soluble Magnesium, as Mg	0.0000%
Water Soluble Manganese, as Mn	0.5000%
Water Soluble Iron, as Fe	2.0000%
Calcium, as Ca	4.5880%
Derived from: iron sucrate, manganese sucrate	

BID SCHEDULE

THIS SHEET MUST BE COMPLETED AND RETURNED WITH QUOTE

<u>Item & Description</u>	<u>Est. Usage</u>	<u>Per 50 lb Bag</u>	<u>Bid Price Total</u>
8-2-12 Fertilizer	5,000 lb	\$ _____	\$ _____
15-1-15 Fertilizer	20,000 lb	\$ _____	\$ _____
8-2-10 Fertilizer	20,000 lb	\$ _____	\$ _____
0-0-50 Fertilizer	4,000 lb	\$ _____	\$ _____
0-0-20 Fertilizer	6,000 lb	\$ _____	\$ _____
19-0-19 Fertilizer	9,000 lb	\$ _____	\$ _____
18-0-18 Fertilizer	16,000 lb	\$ _____	\$ _____
21-0-0 Fertilizer	10,000lb	\$ _____	\$ _____
20-2-10 Fertilizer	10,000lb	\$ _____	\$ _____
15-0-15 Oxidiazon Fert	10,000lb	\$ _____	\$ _____
TOTAL:			\$ _____

Delivery can be accomplished within _____ calendar days ARO

Prompt Payment Terms: _____% _____ days

CONTACT INFORMATION

Company Representative Signatures: _____

Printed Name and Title: _____

Company Name: _____

Address: _____

Telephone: _____

Email: _____

EIN: _____

REFERENCES

THIS SHEET MUST BE COMPLETED AND RETURNED WITH QUOTE

PROVIDE AT LEAST THREE REFERENCES FOR WHOM YOUR COMPANY HAS PROVIDED SAME OR SIMILAR SERVICES WITHIN THE LAST 2 YEARS.

COMPANY NAME: _____
ADDRESS: _____
TELEPHONE: _____
CONTACT PERSON: _____
CONTACT E-MAIL ADDRESS: _____

COMPANY NAME: _____
ADDRESS: _____
TELEPHONE: _____
CONTACT PERSON: _____
CONTACT E-MAIL ADDRESS: _____

COMPANY NAME: _____
ADDRESS: _____
TELEPHONE: _____
CONTACT PERSON: _____
CONTACT E-MAIL ADDRESS: _____

WRITTEN QUOTE SUBMISSION

If you have any questions, contact Gregory Givens at 239-213-7101 or ggivens@naplesgov.com

Quotes are due by 4:00 PM Local Time on Friday, January 11, 2013, via:

- Email to ggivens@naplesgov.com
- Fax to 239-213-7105
- Mail / Express Mail (see address above)
- Hand delivery to Purchasing Division (see address above)

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